



OmniSol Systems

Helping the helpers

Company Profile



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Statement of Duty

Wellness and healthcare are at the core of any civilization's survival. Any industry comprises service providers, consumers, associations, and payments. With the clever use of information communication technologies, let us optimize your operations.



Introduction

OmniSol was incorporated with the purpose of developing software technology-based solutions to meet the region's information communication & management needs. We realize that speed is of essence in the ICT industry and hence have developed solutions that can be delivered in the shortest possible time. OmniSol solutions are thoroughly tested before deployment and the user's complete satisfaction is our main target. With over a decade of experience in the delivery of software solutions in Africa, we have built solutions for Associations of Healthcare Funders, healthcare service providers and medical aid/insurance companies for clients and or management of memberships. Our main goal being to address many concerns around a contemporary solution to administer the complete ecosystem of any entity or association which is member-based. We have created a paperless workflow, completely integrated, promoting greater interaction with various stakeholders and a system-to-system communication with a multi-departmental enterprise for seamless operations.

Core Business

Our core business is the analysis and development of ICT based business processes and systems that result in more efficient processes and the ability to provide faster, more useful and comprehensive information to stakeholders.

Our Vision

To be a world class provider of ICT consultancy services by delivering end to end solutions that serves the entire value chain of healthcare providers including funders and associations, scalable to meet various needs and scenarios.

Our Mission

To provide systems which avail solutions to decision makers through innovative data manipulation and information communication systems and the ability to be conscious of the overall needs of the stakeholders to ensure adequate service provision.

Values

- *Passion* – we work enthusiastically.
- *Help* – effective change must be experienced.
- *Take Ownership* – Each of us will be fully responsible for their part.
- *Preparedness* – always on standby, anticipating your future needs.

We develop solutions to uphold these values. And we build them rapidly to client satisfaction.



Our Offerings



MARKET	SOLUTION
ASSOCIATIONS	Membership, Subscriptions, Benefits Management System
FUNDERS	Membership, Subscriptions, Benefits and Claims Management System
HOSPITALS/CLINICS/DOCTORS	Hospital Information Systems, Telemedicine System
LABORATORY	Laboratory Information Systems System
SCHOOLS	Registration, Invoicing, Remote Consultations System



Some of Our Clients



+plus, over 1000 healthcare service providers around Zimbabwe

OUR NUMBERS – THE SCALE OF OUR OPERATIONS

- 1000+ healthcare sites
- >1,000,000 patient records
- 10+ years in live production status
- 3 countries' presence





(Utano is a Shona word for 'Health' or 'Wellness')

What is Utano eXchange HealthCare Platform?

- UtanoX is a centralized secure platform which serves all key stakeholders and players in the medical health-care ecosystem.
- UtanoX platform is an affordable, robust, secure, reliable, automated, real-time and accessible platform for healthcare.
- UtanoX Interoperable. It is an open platform which can be accessed by other application developers and service providers.
- The anonymized data collected through the products and services under UtanoX can be used by stakeholders for strategic planning.



UTANOX HEALTHCARE PLATFORM and SOLUTIONS OVERVIEW

Since the solution was developed to meet the clients' needs, we are constantly enquiring and investigating the market to continue giving our clients efficient, reliable, and user-friendly software solutions.

Below is a table that highlights how our product caters for other specialized healthcare providers that your clients and our members have resolved to adopting, that are highly beneficial to their needs.

<p>a. What value do we deliver to this customer?</p>	<ol style="list-style-type: none"> 1. Medical funders/insurance - market intelligence enabling them to develop smart tariffs and packages. Validation of claims. 2. Pharmaceuticals - feedback on the performance of their drug products, which feeds back into their Research and Development. Advertising opportunities to prescribing doctors. 3. Academia - healthcare related data for various research activities, for advanced biomedical students. 4. Regulators/government - vital statistics, alerts on possible outbreaks, enforcement of various regulations (e.g., ARV distribution). 5. Patients - access to specialists and healthcare facilities.
<p>b. Which problems are we helping this customer resolve?</p>	<ol style="list-style-type: none"> 01. Medical funders/insurance - lack of access to comprehensive medical history of patients across different facilities. 02. Pharmaceuticals - insufficient insight into the performance of their medicines in the field. 03. Academia - no central repository or window through which to examine a population. 04. Regulators/government - no central repository or window through which to examine a population. 05. Patients - insufficient knowledge of where service providers are located, or which pharmacies have their prescribed medicines in stock.
<p>c. What bundle of products/services are we offering to this customer segment?</p>	<ol style="list-style-type: none"> 01. Medical funders/insurance - healthcare informatics, patient histories 02. Pharmaceuticals - market intelligence, healthcare informatics 03. Academia - healthcare informatics 04. Regulators/government - national dashboards



	05. Patients - medical histories
d. Which customer needs are we satisfying?	01. Medical funders/insurance - member information 02. Pharmaceuticals - market intelligence, patient feedback 03. Academia - research repository, data warehouse 04. Regulators/government - information, healthcare intelligence 05. Patients - access to service providers



BENEFITS FROM OUR ECOSYSTEM

<p>Benefits for membership organizations :</p> <p><i>Unique / Performance / Risk Reduction / Convenience & Usability / Accessibility</i></p>	<ul style="list-style-type: none"> ▪ Rapid detection and prevention of fraudulent information ▪ Health usage data that enables dynamic forecasting of health insurance needs ▪ Faster processing of claims and reduction of non-payment litigation costs ▪ Reduced claims processing costs
<p>Benefits for Healthcare providers</p> <p><i>Unique / Cost reduction / Performance / Customization / Price / Risk Reduction / Convenience & Usability / Accessibility</i></p>	<ul style="list-style-type: none"> ▪ Swift payments for claims through online processing ▪ Efficient follow up of shortfalls for claims ▪ Comprehensive access to patient history
<p>Benefits for Patients</p> <p><i>Performance / Convenience & Usability / Unique / Accessibility</i></p>	<ul style="list-style-type: none"> ▪ Simple, quick verification process and faster access to treatment ▪ Personalized messages
<p>Benefits for Healthcare Chains</p> <p><i>Unique / Cost reduction / Performance / Customization / Price / Risk Reduction / Convenience & Usability / Accessibility</i></p>	<ul style="list-style-type: none"> ▪ Fully fledged end to end (ERP) hospital management system ▪ Automates most processes efficiently from emergency rooms, out-patient, ward management, laboratory and pathology department, pharmacy department, central stores, central administration, and other departments ▪ Automated claims management and benefits verification ▪ Comprehensive access to patient history



Meet the Founder



Chancemore Matonhodze

Chancemore has over 26 years' computer programming experience, having started at the age of 13. He holds a BSc (Hons) degree in Computer Science (NUST, Zimbabwe). He has developed the original systems under OmniSol, and built the company, team and model around the healthcare ecosystem over the decade plus. A workaholic who has made a name for himself and the brand in Zimbabwe's healthcare space. In addition to this machine intimacy, Chancemore is a fully trained Advanced Personal Counsellor, who has delivered over a thousand hours of personal and professional counselling to people from across the globe and across the economies. Also an accomplished author with several non-fiction titles in different genres. This makes him a unique combination of both human and machine skillsets, all manifest in the market penetration of the brand OmniSol.



CONTACT DETAILS

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**Thank you for taking your time to go through this company profile.
If there are any questions or comments, please feel free to contact us.**

